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## Hughes Communications unveils new tariff plans for VPN Services, June 3 '09

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Hughes Communications India Ltd. has introduced its new Enterprise tariff plans for VPN Service under the HughesNet managed services portfolio. The newly introduced Service plans look to provide a one stop solution for all connectivity needs, better manageability and quality for the distributed enterprise.

K. Krishna, AVP Marketing, Hughes Communications India Ltd., said, "Indian Enterprises have started to look beyond the metros and big cities for growth especially in sectors like retail, logistics, banking and finance amongst others. This requires them to get reliable and consistent connectivity across the country."

"We at Hughes believe in simplifying and demystifying the satellite as a medium. The recent advancements in our technology have made it possible to launch a VPN service that is of terrestrial quality and at near terrestrial pricing," added Krishna.

Gauging the need for affordable, quality and reliable connectivity HughesNet released its suite of fully managed VPN services with high performance and reliable IP based connectivity at all locations through its satellite network. Hughes said it is the first to have implemented DVBS2 ACM (Adaptive Code and Modulation) in its network, which ensures very high uptime and high speed plans at affordable price points.

HughesNet is offering 99.5% network availability as compared to the industry norm of 98.5% due to the advantage of an improved satellite network. The company offers 100% coverage across the country and deployment within a two week period.

These newly launched VPN Service plans are built on new generation satellite modems geared to provide MPLS grade (QOS), very high Uptime, with IPSEC implementation for security, SNMP Enabled, Integrated with FCAPS software and are available to the customers on both, the terrestrial as well as the satellite network with same performance metrics.

Plan Name	Speed (Kbps)	Typical Price Per Annum
VPN 32	32	29,176
VPN 64	64	45,959
VPN 128	128	75,351
VPN 256	256	138,308
VPN 512	512	230,658
VPN 1Mbps	1024	359,227
VPN 2Mbps	2028	694,803